



Frequently Asked Questions about Alltimes training



ABOUT THE TRAINING

What's the catch?

Lots of people ask us how we can afford to offer free training when other companies charge. The answer's simple. We know that once people see how our products work they'll want to use them for the long run. That means our roofers get to use a product they trust, and we grow our businesses together.

Why is the training free?

We know that once people see how our product works they'll want to use it for the long run. That means our roofers get to use a product they trust, and we both grow our businesses together. We work with you as more than just a supplier, we want to be a trusted partner. We also want to help you win bigger projects, so you earn more and use more of our product too.

Do I have to pay anything?

No, the training is completely free and you are not obliged to buy any products.

"I like using Alltimes Liquid Rubber because it's so easy to apply. Previous products I've used have needed lots of coats, but with Alltimes it's simple and saves time. Because the time on each job is less, my customers are happy too."

Mike Scott

How many people will be on the course

Spaces are limited to 6 people per training session.

Who runs the training?

The training is run by Nigel Alltimes the company owner who is an expert in roofing solutions.

When can I do the training?

We usually run the training days on Wednesdays, but with a bit of notice we should be able to make a date to suit you.

Where is the training held?

The training is at our head office and warehouse which is on an industrial estate at Woodchester, near Stroud in Gloucestershire.

What does the training cover?

You will see all that is required to use Liquid Rubber, from prep to primer to perfectly waterproof roof – all in just a few hours. We'll also demo our amazing range of rapid repair products. Learn how to stop leaks in a storm, make old guttering as good as new, and solve heaps of other common roofer's headaches.

What shall wear and do I need PPE?

Just wear your overalls and work boots. We'll give you anything else you need on the day.

ABOUT THE PRODUCTS

How does it save time?

Because you are using liquid you can work to the shape of the roof, and work round any obstacles with ease. You also have a range of options, from an open primer for larger jobs to quicker curing products which let you get the whole process complete within a day on smaller roof. One day, job done and no call backs.

Can I work in any weather?

You can work year-round, provided it's not raining. Air humidity is no issue, and nor is cold weather.

Is it cheaper to use your products rather than conventional roofing methods?

Sometimes the materials will cost a little more if you are using our stuff, but the big saving you will get is in the time to make the installation. This means you can charge the customer less, and you can do more jobs by working faster – all in this means you will be better off on the project. The customer also benefits from a longer lasting repair.

Does it fix the problem first time, or is it just a temporary repair?

Our products are designed and tested to work in the long run. They will make things watertight and will stop you being called out again. They work every bit as well, if not better, than conventional fixes would do. That said, we can help also out with temporary repairs, we even have a product which cures in standing water to help you out in an emergency.

Can I work round obstacles like vents, skylights and aerials?

Yes. Because you are working with liquids it is easy to work around vents, lights, pipes, ladders, aerials and anything else which can make working with other materials a nightmare.

**Learn more about Alltimes Liquid Rubber with a FREE training day
Call us on 01453 872850 to book your place**

ABOUT ALLTIMES

Who are Alltimes?

We help contractors and building owners repair and refurbish roofs, cladding and walls. We're coatings, paint and sealant experts with a range of advanced solutions sourced from around the world, and every day we help people with their projects.

What do you know about roofing?

A few years ago, we were faced with a huge, leaking, asbestos roof. Various contractors advised various coating systems, complete replacement or over-cladding. We were given lots of wildly differing advice, and industrial sized price tags. We thought there had to be a better way to solve the problem.

Coating felt like the best choice. It was cheaper than replacement and we were concerned about the health risks and longevity of over-cladding. But the coatings on sale then weren't up to the job. They didn't have the life span or durability we needed.

So, we began a global search for a more advanced coating system which has given us our product range today, which is all sourced from the best manufacturers.

What support do Alltimes offer their customers?

When you work with us we are always available for help on the phone or by email, so if you have any questions about products, or problems with jobs we will look after you. On larger jobs we can even do site visits to help you get things right.

WHAT'S IN IT FOR ME?

We help you work faster, do more jobs, and make more money

Our exclusive range of Liquid Rubbers are your better way to fix leaking roofs. It's not just because they're a doddle to use and great value for money. No matter if you just want to tackle the easy jobs more quickly, or take on the seemingly impossible, we've got the products and knowledge you need.

Our products help you work to your customers time frame. We have a same day primer and top coat for small jobs or a longer 'open' primer for larger projects. What's more we have all you need including repair sealant, tapes, primers, rubber top coats, non-slip and extended wear coats. And, you don't need to use reinforcement except in risk and detail areas.

All of this means you can go to every job equipped to fix things fast, and leave your customers happy.

WHAT DO YOUR CUSTOMERS SAY?

"We like using the products because they give us a fighting chance of beating the weather. We've done jobs in January with cold weather, and in July when the heat hasn't caused us any issues either. As long as we have a few dry days we can get the job done."

Gavin King

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